

Name _____

Phone _____

Email _____

Company _____

Title/Role _____

1. Multifamily Other - Commercial _____
2. Core (*Stabilized Asset*)
 Value-Add (*Repositioning*)
 Opportunistic (*Complete Rehab/Redevelopment*)
 Ground-Up (*New Development*)
3. Market-Rate Affordable Housing Student Housing Seniors Housing
4. Unit Count _____
5. What Market(s)?
6. Do you currently own multifamily properties in Georgia? Y / N
7. Is there a specific property that you're interested in?
8. How many properties have you purchased/offered on in last year?
9. Are you familiar with the area? (prices, rents, areas, or trends?) Y / N
10. Have you looked at properties with other agents? Y / N
 Where?
 What Broker?
 When?
11. Acquisition price per asset \$ _____
12. Total cash to deploy \$ _____
 1031 Exchange Cash Financing Syndication
Do you already have financing in-place to help facilitate a decision? Y / N
13. Do you have any other assets that you need to sell first? Y / N
14. Communication Preference: **Email / Phone / Text**

NOTES:
