

HOTEL ACQUISITION QUESTIONNAIRE

Name _____
Number _____
Email _____
Company _____

1. **Interior Corridor** or **Exterior Corridor** or **Both**
2. **Core** (Stabilized Asset) / **Value Add** (Repositioning) / **Opportunistic** (Rehab)
3. Room Count _____
4. Flag? **Y / N** What Brand? _____
5. Do you currently own any hospitality assets? How many and where? _____
6. Is there a specific property that you are interested in?
7. How many properties have you purchased or offered on in the last year?
8. Are you familiar with the area? (prices, rents, areas, or trends?) **Y / N**
9. Have you looked at properties with other agents? **Y / N**
Where?
What Broker?
When?
10. What is your budget for the acquisition? \$ _____

1031 Exchange / Cash / Financing / Syndication

Do you have financing approved to help facilitate a decision? **Y / N**

11. What is your timeline?
12. Do you have any other assets that you need to sell first?
13. Communication Preference: **Email / Phone / Text**