

Why Should You Exclusively List Your Multifamily Asset with ONE Terminus

At ONE Terminus, our sole focus is on investment sales, so all of our resources are dedicated to maximizing the value of our clients' assets while reducing any potential encumbrances along the way.

As you know, with the wrong representation, property owners are liable to leave some money on the table and possibly waste unnecessary amounts of time.

ONE Terminus specializes in selling multifamily apartment buildings throughout Greater Atlanta and we have unparalleled access to the type of buyers who are looking to acquire properties like yours. Our proprietary systems connect directly with 1031 exchange buyers that need to transact within a certain timeframe - and our extensive database of global investors with capital coming from outside of the local market tend to look towards the potential of an asset, unlike local buyers who tend to view properties from past valuations.

As a result, we create competition for our listings among solid players, and we eliminate the unqualified candidates. This environment provides you with a strong negotiating position and it also reinforces the asset's value to the buyer.

We take pride in our ability to create these types of competitive markets for our listings and our track record will essentially endorse the integrity of the investment opportunity to prospective buyers.

So, listing exclusively with ONE Terminus will lead to a higher probability of getting you to the closing table sooner, with the best possible terms and conditions.

